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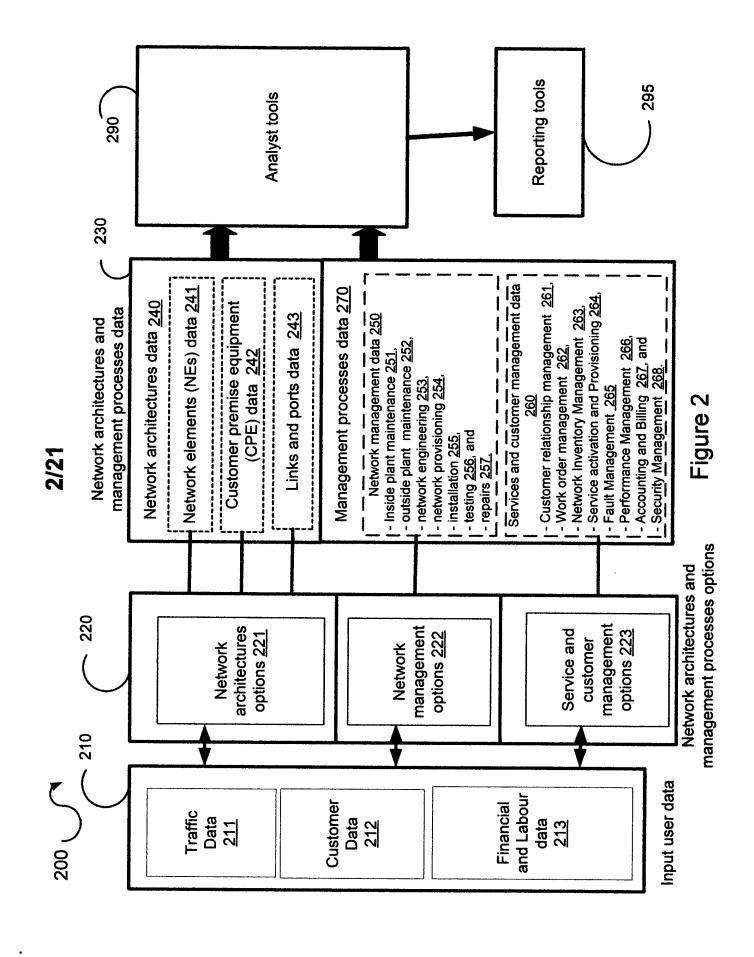


Figure 3

Figure 4

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Network Elements (NEs) data

			Ownec	Owned NEs data 514	514	Leas	Leased NEs data 516	ta 516				
			0		Total	7000		Total			9	
			NE SEC		3	,		leased			consumption	Totalpower
S III S	NEs Inventory 510		Count 550	Price per cost NE 555 560		count 563	per NE cost 565	NEs cost 580	Footprint per NE cost 570	footprints cost 575	per NE cost 585	consumptio
		Switching nodes 521										
	Supplier A 501	Services nodes 522										
		Add/Drop nodes 523										
	Supplier B 502	Cross- Connect nodes 524										
Network architecture 1		Other nodes 525										
(ARCH1) 520	ARCH1 totals 526	tals 526										
		Switching nodes 531										
	Supplier A 504	Services nodes 532										
		Add/Drop nodes 533										
	Supplier B 505	C rass- connect nodes 534										
Network architecture 2		Other nodes 535										
(ARCH2) 530	ARCH2 totals 536	) tals 536										
		Switching nodes 541										
	Supplier A 507	Services nodes 542										
		Add/Drop nodes 143										
		Cross- connect nodes 544										
Network	Supplier C 509	Other nodes 545										
architecture 3 (ARCH3)	7 0 0	tole 548										

Figure 5

**6/21**Customer premise equipment (CPE) data

	i i i		Owned C	CPE data 614	a 614	Lease	Leased CPE data 616	3 6 1 6				
			o com	O.i.o	Total			Ç				
			CPE	er	CPE	ģ	Leased	leased	Footprints	Total	consumptions	Total power
CPE Inventory 610	610		Count 650	CPE 655	cost 660	CPE Count 663	per CPE cost 665	CPE per CPE cost 680 cost 670	per CPE cost 670	footprints cost 675	per CPE cost 685	consumptions
	Supplier	Ethernet switch 621										
	A 601	Router 622										
	Supplier B 602	Terminal 623										
Network	Supplier C 603	Other <u>624</u>										
architecture 1 (ARCH1) 620 ARCH1 totals 625	ARCH1 to	tals 625										
	Supplier	Ethernet switch631										
	A 604	Router 632										
	Supplier B 605	Terminal 633										
	Supplier C 606	Other 634										
architecture 2 (ARCH2 totals 635)	ARCH2 to	tals 635										
		Ethernet switch 641										
	Supplier A 607	Router 642										
	Supplier B 608	Terminal 643										
Network	Supplier C 609	Other 644										
architecture 3 (ARCH3) 640 ARCH3 totals 645	ARCH3 to	tals 645							,			

Figure 6

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Links and ports data

				Owned links d	links da	ata 7.14	Leased	ased links data 716	ta 7.16	Leased	link p data	er unit 7.18	Leased ports		data 753		
			Link trans-			otal						rotal eased nks for		Ð	Total		Total
				10	Price per	Inks Inks	Leased	Leased per link	leased Inks		unit length	unit length	Leased		70	Access	access capacity
Links and ports Inventory 710	rts Invento	ry 710	713	711	1					755					750		(M b p s)
	o di o di	T1 721									1 1						
	A 701	T3 722															
		E1 723															
	8 702	E3 724															
		DSL 725															
		10/100 BT 726															
Network architecture	Supplier C 703	100 / 1000 BT 727															
720																	
	Supplier A 704	100FX 731															
		0C3															
	•	0C12															
		OC48 734															
	Supplier B 705	OC192 735															
		DWDM ring 736															
		RPR ring 737															
Network architecture	Supplier C 706	10005X/ 1000LX 738															
730	ARCH2 to	totals 739															
	**********	SONET ring 741															
	Supplier A 707	Micro wave 742				•											
		100FX 743															
	Supplier B 708	100 / 1000 BT 744										•	************				
Network	Supplier	DSL 745															
3 (A R C H 3)	C 709	T3 748															
740	ARCH3 totals 747	ta is 747			_												

## Figure 7

Customer relationship management (CRM) data

	Pro	Process cost per link 820	link <u>820</u>
Process name 810	Manual operations mode <u>830</u>	Mechanized operations mode <u>840</u>	Manual and mechanized operations mode 850
Work order entry and validation process 811			
Service delivery and work order processing process 812			
Customer Care (e.g., security, tool, etc.) process 813			
Trouble Ticketing process 814			
Service assurance and performance reporting process 815			

### Figure 8

Work Order Management (WOM) data

	Pro	Process cost per link 920	ink <u>920</u>
Process name <u>910</u>	Manual operations mode <u>930</u>	Mechanized operations mode <u>940</u>	Manual and mechanized operations mode <u>950</u>
Work order processing process 911			
Client management (e.g., order display, searches, lists, etc.) process <u>912</u>			
Report management (e.g., online reports, view reports, store, print, etc.) process <u>913</u>			
Administration management (e.g., user groups, roles, privileges, etc.) process <u>914</u>			

Figure 9

Network Inventory Management (NIM) data

	Proces	Process cost per link 1020	1020
Process name 1010	Manual operations mode <u>1030</u>	Mechanized operations mode <u>1040</u>	Manual and mechanized operations mode 1050
Customer, services, and resources association management (e.g., information, assign, and design tasks) process <u>1011</u>			
Equipment management (e.g., bays, shelf, and card assign and design tasks) process 1012			
Network management (e.g., create and delete domain, inventory, assign and design tasks) process 1013			

Figure 10

Service activation and provisioning (SAP) data

	Proces	Process cost per link 1120	1120
Process name <u>1110</u>	Manual operations mode <u>1130</u>	Mechanized operations mode <u>1140</u>	Manual and mechanized operations mode 1150
Create a new service process <u>1111</u>			
Customer association (e.g., customer data, services, and network updates, audit, trail, etc.) process 1112			
Process for alignment and synchronization of billing, maintenance and performance $\frac{1113}{}$			
Resource discovery and database quires process 1114			

Figure 11

Fault Management (FM) data

	Proce	Process cost per link 1220	k <u>1220</u>
Process name <u>1210</u>	Manual operations mode <u>1230</u>	Mechanized operations mode <u>1240</u>	Manual and mechanized operations mode 1250
Trouble ticketing process <u>1211</u>			
Isolate problem process 1212			
Analysis and resolution of service logic agreement (SLA) process <u>1213</u>			

Figure 12

Performance Management (PM) data

	Proces	Process cost per link 1320	1320
Process name 1310	Manual operations mode <u>1330</u>	Mechanized operations mode <u>1340</u>	Manual and mechanized operations mode 1350
Collect performance data (e.g., ES, SES, QoS, UAS, etc.) process <u>1311</u>			
Generate performance reports process <u>1312</u>			
Validate service logic agreement (SLA) process <u>1313</u>			

Figure 13

**1400**人

1420 Manual and mechanized operations mode 1490 1430 Options 1425 Process cost per NE 1460 operations mode Mechanized Process name 1423 1480 WOM 14232 CRM 14231 SAP 14234 NIM 14233 FM 14235 PM 14236 Network management data Manual operations mode 1470 Options 1415 0 Outside plant maintenance 1452 Inside plant maintenance 1451 Architecture name 1413 Network provisioning 1454 Network engineering 1453 Process name 1450 1410 ARCH2 14132 **ARCH3** 14133 ARCH4 14134 **ARCH6** 14136 **ARCH8** 14138 ARCH1 14131 ARCH5 14135 **ARCH7** 14137 Installation 1455 Testing 1456 Repairs 1457

Network Architectures options

ARCH10 14140

**ARCH9** 14139

Figure 14

Service & customer management options

0

Billing & Accounting 14237

Security Management 14238

0

	Value 1525										
raffic data	Parameter name 1523	Revenue per Mbps <u>15230</u>	Percentage revenue generated	bandwidth 15231	(bps) 15232	Percentage intra-domain traffic 15233	Percentage inter-domain traffic 15234	Mean duration of a voice call (seconds) 15235	Payload rate per user (bps) 15236	Percentage voice link utilization 15237	Percentage increase in capacity 15238
	Options 1515		0	-	1	0	-	-	ner data	-	1535
	Process name <u>1505</u>	Inside plant maintenance 15051	Outside plant maintenance 15052	Network engineering 15053	Network provisioning 15054	Installation 15055	Testing <u>15056</u>	Repairs 15057	1530 Custom		Parameter name 1533
	raffic data	Options 1515  Traffic data  Parameter name 1523	Options 1515  Revenue per Mbps 15230	Options 1515  Options 1515  Revenue per Mbps 15230  Percentage revenue generated	Parameter name   1523	Parameter name 1523   Revenue per Mbps 15230   Percentage revenue generated bandwidth 15231   Average busy hour traffic per user (bps) 15232	Parameter name 1523   Revenue per Mbps 1523     0	Parameter name 1523	Parameter name 1523	Parameter name 1523	Parameter name 1523

Figure 15

Leased per building cost 15334

Building entry cost 15333

Average bandwidth per link (Mbps) 15239

Number of customer sites per NE 15331

Number of buildings 15332

# Financial and labour data

Depreciation period in a pre-defined time period 1611	
Cost of capital (Interest rate) in the pre-defined time period 1612	
Percentage Sales, general, & administration (SG&A) in the pre-defined time period 1613	
Tax rate in the pre-defined time period 1614	
Percentage salvage value in the pre-defined time period 1615	
Life time period 1616	
Total number of payments in the pre-defined period 1617	
Operations error rate in the pre-defined time period 1618	
Percentage lost opportunity revenue in the pre-defined time period 1619	
Percentage operating margin in the pre-defined time period 1620	
Dedicated work hours per day 1621	
Days per month 1622	
Months per year 1623	
Loaded labour rate per hour 1624	
Installer travel cost 1625	
Connection to customer's patch panel per link cost 1626	

## Figure 16

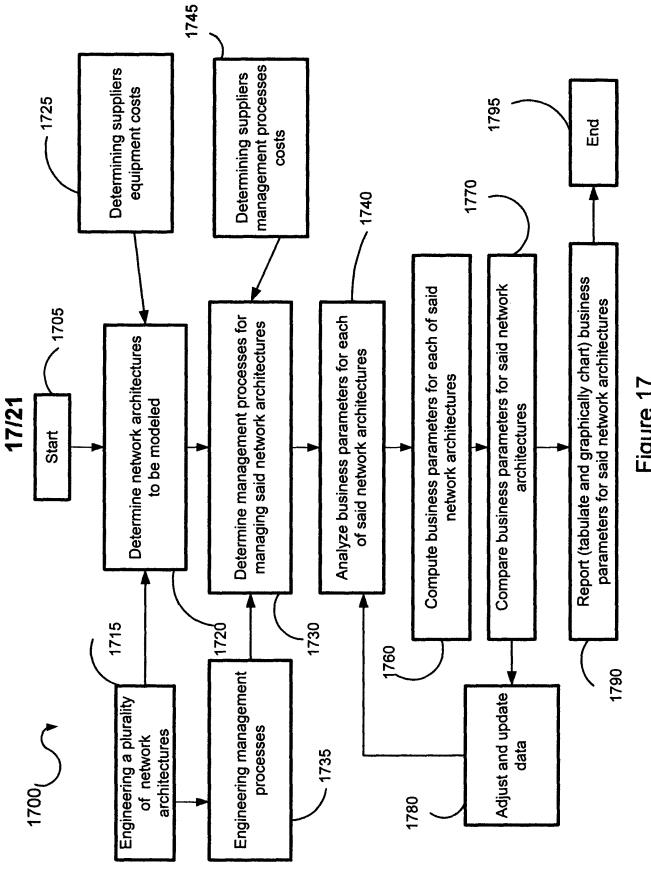


Figure 17



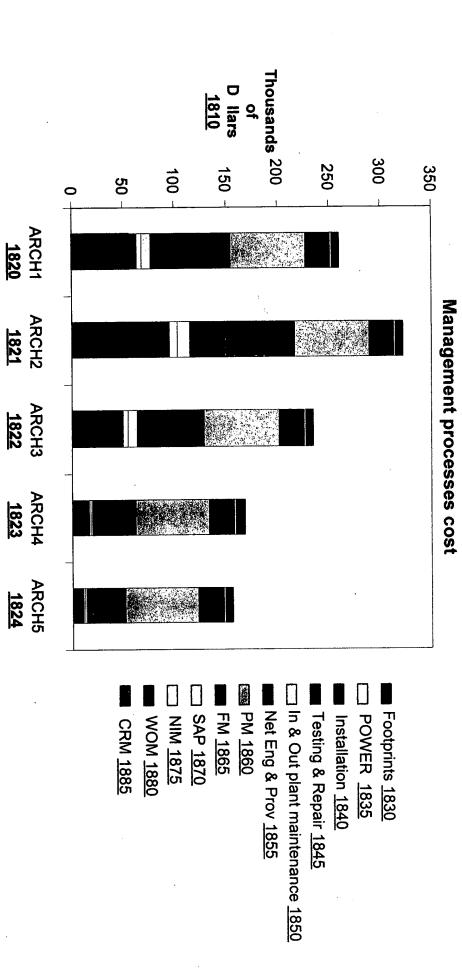


Figure 18

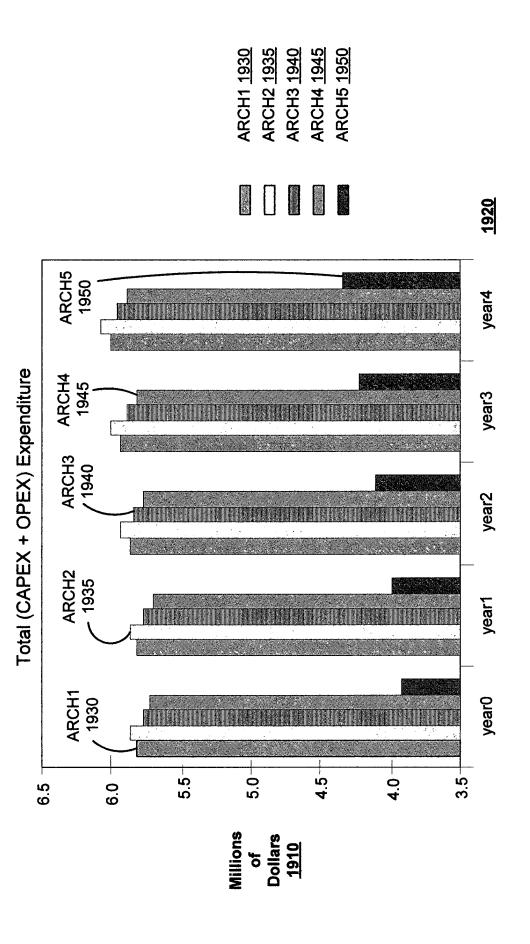


Figure 19

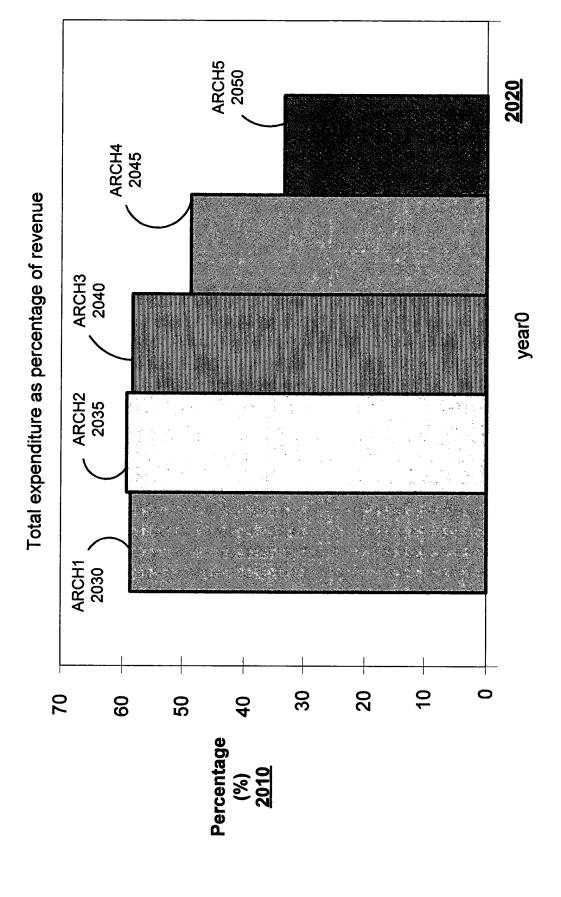


Figure 20

2100<sub>(</sub>

Figure 21